

AMENDED IN SENATE AUGUST 6, 2012

AMENDED IN SENATE JULY 3, 2012

AMENDED IN SENATE JUNE 12, 2012

CALIFORNIA LEGISLATURE—2011–12 REGULAR SESSION

**ASSEMBLY BILL**

**No. 2206**

---

---

**Introduced by Assembly Member Atkins**

February 23, 2012

---

---

An act to amend Section 14132.275 of the Welfare and Institutions Code, relating to Medi-Cal.

LEGISLATIVE COUNSEL'S DIGEST

AB 2206, as amended, Atkins. Medi-Cal: dual eligibles: pilot projects. Existing law provides for the Medi-Cal program, which is administered by the State Department of Health Care Services and under which qualified low-income persons receive health care benefits. The Medi-Cal program is, in part, governed and funded by federal Medicaid provisions. Existing federal law provides for the federal Medicare Program, which is a public health insurance program for persons 65 years of age and older and specified persons with disabilities who are under 65 years of age. Existing law, to the extent that federal financial participation is available, and pursuant to a demonstration project or waiver of federal law, requires the department to establish ~~pilot projects in up to 4 counties~~, *demonstration sites* to develop effective health care models to provide services to persons who are dually eligible under both the Medi-Cal and Medicare programs. Under existing law, the department may require persons who are dually eligible to enroll in a Medi-Cal managed care plan that is established or expanded as part of a ~~pilot demonstration project~~, *except as specified*. Existing law also

~~provides that requires a person who is eligible for the California Program of All-Inclusive Care for the Elderly (PACE), which provides specified long-term care services to qualified older individuals, may select a PACE plan if one is available in that county to be presented with a PACE plan as an enrollment option, in areas where a PACE plan is available.~~

~~This bill would require, if a PACE plan is available, that the plan be presented as an enrollment option in the same manner as managed care health plans participating in the demonstration project, included in enrollment materials, enrollment assistance programs, and outreach programs related to the pilot project, and made available to Medi-Cal beneficiaries whenever enrollment choices and options are presented. This bill would authorize persons who are enrolled in a PACE plan to continue to receive their Medi-Cal and Medicare benefits through the PACE plan without having to reselect the plan, and authorize persons who are eligible for PACE to disenroll from a managed care health plan and enroll in a PACE plan at any time to receive their benefits. This bill would require managed care health plans to identify, in their assessments of enrollees, and notify, certain beneficiaries of their potential eligibility for PACE.~~

Vote: majority. Appropriation: no. Fiscal committee: yes.  
 State-mandated local program: no.

*The people of the State of California do enact as follows:*

- 1     SECTION 1. Section 14132.275 of the Welfare and Institutions
- 2     Code is amended to read:
- 3     14132.275. (a) The department shall seek federal approval to
- 4     establish the demonstration project described in this section
- 5     pursuant to a Medicare or a Medicaid demonstration project or
- 6     waiver, or a combination thereof. Under a Medicare demonstration,
- 7     the department may contract with the federal Centers for Medicare
- 8     and Medicaid Services (CMS) and demonstration sites to operate
- 9     the Medicare and Medicaid benefits in a demonstration project
- 10    that is overseen by the state as a delegated Medicare benefit
- 11    administrator, and may enter into financing arrangements with
- 12    CMS to share in any Medicare program savings generated by the
- 13    demonstration project.
- 14    (b) After federal approval is obtained, the department shall
- 15    establish the demonstration project that enables dual eligible

1 beneficiaries to receive a continuum of services that maximizes  
2 access to, and coordination of, benefits between the Medi-Cal and  
3 Medicare programs and access to the continuum of long-term  
4 services and supports and behavioral health services, including  
5 mental health and substance use disorder treatment services. The  
6 purpose of the demonstration project is to integrate services  
7 authorized under the federal Medicaid Program (Title XIX of the  
8 federal Social Security Act (42 U.S.C. Sec. 1396 et seq.)) and the  
9 federal Medicare Program (Title XVIII of the federal Social  
10 Security Act (42 U.S.C. Sec. 1395 et seq.)). The demonstration  
11 project may also include additional services as approved through  
12 a demonstration project or waiver, or a combination thereof.

13 (c) For purposes of this section, the following definitions shall  
14 apply:

15 (1) “Behavioral health” means Medi-Cal services provided  
16 pursuant to Section 51341 of Title 22 of the California Code of  
17 Regulations and Drug Medi-Cal substance abuse services provided  
18 pursuant to Section 51341.1 of Title 22 of the California Code of  
19 Regulations, and any mental health benefits available under the  
20 Medicare Program.

21 (2) “Capitated payment model” means an agreement entered  
22 into between CMS, the state, and a managed care health plan, in  
23 which the managed care health plan receives a capitation payment  
24 for the comprehensive, coordinated provision of Medi-Cal services  
25 and benefits under Medicare Part C (42 U.S.C. Sec. 1395w-21 et  
26 seq.) and Medicare Part D (42 U.S.C. Sec. 1395w-101 et seq.),  
27 and CMS shares the savings with the state from improved provision  
28 of Medi-Cal and Medicare services that reduces the cost of those  
29 services. Medi-Cal services include long-term services and supports  
30 as defined in Section 14186.1, behavioral health services, and any  
31 additional services offered by the demonstration site.

32 (3) “Demonstration site” means a managed care health plan that  
33 is selected to participate in the demonstration project under the  
34 capitated payment model.

35 (4) “Dual eligible beneficiary” means an individual 21 years of  
36 age or older who is enrolled for benefits under Medicare Part A  
37 (42 U.S.C. Sec. 1395c et seq.) and Medicare Part B (42 U.S.C.  
38 Sec. 1395j et seq.) and is eligible for medical assistance under the  
39 Medi-Cal State Plan.

1 (d) No sooner than March 1, 2011, the department shall identify  
2 health care models that may be included in the demonstration  
3 project, shall develop a timeline and process for selecting,  
4 financing, monitoring, and evaluating the demonstration sites, and  
5 shall provide this timeline and process to the appropriate fiscal  
6 and policy committees of the Legislature. The department may  
7 implement these demonstration sites in phases.

8 (e) The department shall provide the fiscal and appropriate  
9 policy committees of the Legislature with a copy of any report  
10 submitted to CMS to meet the requirements under the  
11 demonstration project.

12 (f) Goals for the demonstration project shall include all of the  
13 following:

14 (1) Coordinate Medi-Cal and Medicare benefits across health  
15 care settings and improve the continuity of care across acute care,  
16 long-term care, behavioral health, including mental health and  
17 substance use disorder services, and home- and community-based  
18 services settings using a person-centered approach.

19 (2) Coordinate access to acute and long-term care services for  
20 dual eligible beneficiaries.

21 (3) Maximize the ability of dual eligible beneficiaries to remain  
22 in their homes and communities with appropriate services and  
23 supports in lieu of institutional care.

24 (4) Increase the availability of and access to home- and  
25 community-based services.

26 (5) Coordinate access to necessary and appropriate behavioral  
27 health services, including mental health and substance use disorder  
28 services.

29 (6) Improve the quality of care for dual eligible beneficiaries.

30 (7) Promote a system that is both sustainable and person and  
31 family centered by providing dual eligible beneficiaries with timely  
32 access to appropriate, coordinated health care services and  
33 community resources that enable them to attain or maintain  
34 personal health goals.

35 (g) No sooner than March 1, 2013, demonstration sites shall be  
36 established in up to eight counties, and shall include at least one  
37 county that provides Medi-Cal services via a two-plan model  
38 pursuant to Article 2.7 (commencing with Section 14087.3) and  
39 at least one county that provides Medi-Cal services under a county  
40 organized health system pursuant to Article 2.8 (commencing with

1 Section 14087.5). The director shall consult with the Legislature,  
2 CMS, and stakeholders when determining the implementation date  
3 for this section. In determining the counties in which to establish  
4 a demonstration site, the director shall consider the following:

5 (1) Local support for integrating medical care, long-term care,  
6 and home- and community-based services networks.

7 (2) A local stakeholder process that includes health plans,  
8 providers, mental health representatives, community programs,  
9 consumers, designated representatives of in-home supportive  
10 services personnel, and other interested stakeholders in the  
11 development, implementation, and continued operation of the  
12 demonstration site.

13 (h) In developing the process for selecting, financing,  
14 monitoring, and evaluating the health care models for the  
15 demonstration project, the department shall enter into a  
16 memorandum of understanding with CMS. Upon completion, the  
17 memorandum of understanding shall be provided to the fiscal and  
18 appropriate policy committees of the Legislature and posted on  
19 the department's Internet Web site.

20 (i) The department shall negotiate the terms and conditions of  
21 the memorandum of understanding, which shall address, but are  
22 not limited to, the following:

23 (1) Reimbursement methods for a capitated payment model.  
24 Under the capitated payment model, the demonstration sites shall  
25 meet all of the following requirements:

26 (A) Have Medi-Cal managed care health plan and Medicare  
27 dual eligible-special needs plan contract experience, or evidence  
28 of the ability to meet these contracting requirements.

29 (B) Be in good financial standing and meet licensure  
30 requirements under the Knox-Keene Health Care Service Plan Act  
31 of 1975 (Chapter 2.2 (commencing with Section 1340) of Division  
32 2 of the Health and Safety Code), except for county organized  
33 health system plans that are exempt from licensure pursuant to  
34 Section 14087.95.

35 (C) Meet quality measures, which may include Medi-Cal and  
36 Medicare Healthcare Effectiveness Data and Information Set  
37 measures and other quality measures determined or developed by  
38 the department or CMS.

39 (D) Demonstrate a local stakeholder process that includes dual  
40 eligible beneficiaries, managed care health plans, providers, mental

1 health representatives, county health and human services agencies,  
2 designated representatives of in-home supportive services  
3 personnel, and other interested stakeholders that advise and consult  
4 with the demonstration site in the development, implementation,  
5 and continued operation of the demonstration project.

6 (E) Pay providers reimbursement rates sufficient to maintain  
7 an adequate provider network and ensure access to care for  
8 beneficiaries.

9 (F) Follow final policy guidance determined by CMS and the  
10 department with regard to reimbursement rates for providers  
11 pursuant to paragraphs (4) to (7), inclusive, of subdivision (o).

12 (G) To the extent permitted under the demonstration, pay  
13 noncontracted hospitals prevailing Medicare fee-for-service rates  
14 for traditionally Medicare covered benefits and prevailing Medi-Cal  
15 fee-for-service rates for traditionally Medi-Cal covered benefits.

16 (2) Encounter data reporting requirements for both Medi-Cal  
17 and Medicare services provided to beneficiaries enrolling in the  
18 demonstration project.

19 (3) Quality assurance withholding from the demonstration site  
20 payment, to be paid only if quality measures developed as part of  
21 the memorandum of understanding and plan contracts are met.

22 (4) Provider network adequacy standards developed by the  
23 department and CMS, in consultation with the Department of  
24 Managed Health Care, the demonstration site, and stakeholders.

25 (5) Medicare and Medi-Cal appeals and hearing process.

26 (6) Unified marketing requirements and combined review  
27 process by the department and CMS.

28 (7) Combined quality management and consolidated reporting  
29 process by the department and CMS.

30 (8) Procedures related to combined federal and state contract  
31 management to ensure access, quality, program integrity, and  
32 financial solvency of the demonstration site.

33 (9) To the extent permissible under federal requirements,  
34 implementation of the provisions of Sections 14182.16 and  
35 14182.17 that are applicable to beneficiaries simultaneously eligible  
36 for full-scope benefits under Medi-Cal and the Medicare Program.

37 (10) (A) In consultation with the hospital industry, CMS  
38 approval to ensure that Medicare supplemental payments for direct  
39 graduate medical education and Medicare add-on payments,  
40 including indirect medical education and disproportionate share

1 hospital adjustments continue to be made available to hospitals  
2 for services provided under the demonstration.

3 (B) The department shall seek CMS approval for CMS to  
4 continue these payments either outside the capitation rates or, if  
5 contained within the capitation rates, and to the extent permitted  
6 under the demonstration project, shall require demonstration sites  
7 to provide this reimbursement to hospitals.

8 (11) To the extent permitted under the demonstration project,  
9 the default rate for non-contracting providers of physician services  
10 shall be the prevailing Medicare fee schedule for services covered  
11 by the Medicare program and the prevailing Medi-Cal fee schedule  
12 for services covered by the Medi-Cal program.

13 (j) (1) The department shall comply with and enforce the terms  
14 and conditions of the memorandum of understanding with CMS,  
15 as specified in subdivision (i). To the extent that the terms and  
16 conditions do not address the specific selection, financing,  
17 monitoring, and evaluation criteria listed in subdivision (i), the  
18 department:

19 (A) Shall require the demonstration site to do all of the  
20 following:

21 (i) Comply with additional site readiness criteria specified by  
22 the department.

23 (ii) Comply with long-term services and supports requirements  
24 in accordance with Article 5.7 (commencing with Section 14186).

25 (iii) To the extent permissible under federal requirements,  
26 comply with the provisions of Sections 14182.16 and 14182.17  
27 that are applicable to beneficiaries simultaneously eligible for  
28 full-scope benefits under both Medi-Cal and the Medicare Program.

29 (iv) Comply with all transition of care requirements for Medicare  
30 Part D benefits as described in Chapters 6 and 14 of the Medicare  
31 Managed Care Manual, published by CMS, including transition  
32 timeframes, notices, and emergency supplies.

33 (B) May require the demonstration site to forgo charging  
34 premiums, coinsurance, copayments, and deductibles for Medicare  
35 Part C and Medicare Part D services.

36 (2) The department shall notify the Legislature within 30 days  
37 of the implementation of each provision in paragraph (1).

38 (k) The director may enter into exclusive or nonexclusive  
39 contracts on a bid or negotiated basis and may amend existing  
40 managed care contracts to provide or arrange for services provided

1 under this section. Contracts entered into or amended pursuant to  
2 this section shall be exempt from the provisions of Chapter 2  
3 (commencing with Section 10290) of Part 2 of Division 2 of the  
4 Public Contract Code and Chapter 6 (commencing with Section  
5 14825) of Part 5.5 of Division 3 of Title 2 of the Government  
6 Code.

7 (l) (1) (A) Except for the exemptions provided for in this  
8 section, the department shall enroll dual eligible beneficiaries into  
9 a demonstration site unless the beneficiary makes an affirmative  
10 choice to opt out of enrollment or is already enrolled on or before  
11 June 1, 2013, in a managed care organization licensed under the  
12 Knox-Keene Health Care Service Plan Act of 1975 (Chapter 2.2  
13 (commencing with Section 1340) of Division 2 of the Health and  
14 Safety Code) that has previously contracted with the department  
15 as a primary care case management plan pursuant to Article 2.9  
16 (commencing with Section 14088) to provide services to  
17 beneficiaries who are HIV positive or who have been diagnosed  
18 with AIDS or in any entity with a contract with the department  
19 pursuant to Chapter 8.75 (commencing with Section 14591).

20 (B) Dual eligible beneficiaries who opt out of enrollment into  
21 a demonstration site may choose to remain enrolled in  
22 fee-for-service Medicare or a Medicare Advantage plan for their  
23 Medicare benefits, but shall be mandatorily enrolled into a  
24 Medi-Cal managed care health plan pursuant to Section 14182.16,  
25 except as exempted under subdivision (c) of Section 14182.16.

26 (C) (i) Persons meeting requirements for the Program of  
27 All-Inclusive Care for the Elderly (PACE) pursuant to Chapter  
28 8.75 (commencing with Section 14591) or a managed care  
29 organization licensed under the Knox-Keene Health Care Service  
30 Plan Act of 1975 (Chapter 2.2 (commencing with Section 1340)  
31 of Division 2 of the Health and Safety Code) that has previously  
32 contracted with the department as a primary care case management  
33 plan pursuant to Article 2.9 (commencing with Section 14088) of  
34 Chapter 7 to provide services to beneficiaries who are HIV positive  
35 or who have been diagnosed with AIDS may select either of these  
36 managed care health plans for their Medicare and Medi-Cal benefits  
37 if one is available in that county.

38 (ii) In areas where a PACE plan is available, the PACE plan  
39 shall be presented as an enrollment option, included in all  
40 enrollment materials, enrollment assistance programs, and outreach



1 programs related to the demonstration project, and made available  
2 to beneficiaries whenever enrollment choices and options are  
3 presented. Persons meeting the age qualifications for PACE and  
4 who choose PACE shall remain in the fee-for-service Medi-Cal  
5 and Medicare programs, and shall not be assigned to a managed  
6 care health plan for the lesser of 60 days or until they are assessed  
7 for eligibility for PACE and determined not to be eligible for a  
8 PACE plan. Persons enrolled in a PACE plan shall receive all  
9 Medicare and Medi-Cal services from the PACE program pursuant  
10 to the three-way agreement between the PACE program, the  
11 department, and the Centers for Medicare and Medicaid Services.

12 *(iii) Persons who are already enrolled in a PACE plan at the*  
13 *time of the enrollment period for the demonstration project shall*  
14 *remain in and continue to receive their Medi-Cal and Medicare*  
15 *benefits through the PACE plan, and shall not be provided with*  
16 *enrollment materials or required to select the PACE plan to remain*  
17 *in the plan.*

18 *(iv) Notwithstanding any enrollment lock-in that may apply to*  
19 *the demonstration project for receipt of Medi-Cal or Medicare*  
20 *benefits, persons who become eligible for PACE and are enrolled*  
21 *in a managed care plan are authorized to disenroll from the plan*  
22 *and enroll in a PACE plan at any time to receive their Medi-Cal*  
23 *and Medicare benefits.*

24 *(v) Managed care health plans shall identify in their assessments*  
25 *of enrollees that occur during the transition to managed care and*  
26 *at regularly scheduled intervals beneficiaries who are 55 years of*  
27 *age and older who are at risk of being placed in a nursing home.*  
28 *Managed care health plans shall notify these beneficiaries of their*  
29 *potential eligibility for PACE.*

30 (2) To the extent that federal approval is obtained, the  
31 department may require that any beneficiary, upon enrollment in  
32 a demonstration site, remain enrolled in the Medicare portion of  
33 the demonstration project on a mandatory basis for six months  
34 from the date of initial enrollment. After the sixth month, a dual  
35 eligible beneficiary may elect to enroll in a different demonstration  
36 site, a different Medicare Advantage plan, fee-for-service Medicare,  
37 PACE, or a managed care organization licensed under the  
38 Knox-Keene Health Care Service Plan Act of 1975 (Chapter 2.2  
39 (commencing with Section 1340) of Division 2 of the Health and  
40 Safety Code) that has previously contracted with the department

1 as a primary care case management plan pursuant to Article 2.9  
2 (commencing with Section 14088) to provide services to  
3 beneficiaries who are HIV positive or who have been diagnosed  
4 with AIDS, for his or her Medicare benefits.

5 (A) During the six-month mandatory enrollment in a  
6 demonstration site, a beneficiary may continue receiving services  
7 from an out-of-network Medicare provider for primary and  
8 specialty care services only if all of the following criteria are met:

9 (i) The dual eligible beneficiary demonstrates an existing  
10 relationship with the provider prior to enrollment in a  
11 demonstration site.

12 (ii) The provider is willing to accept payment from the  
13 demonstration site based on the current Medicare fee schedule.

14 (iii) The demonstration site would not otherwise exclude the  
15 provider from its provider network due to documented quality of  
16 care concerns.

17 (B) The department shall develop a process to inform providers  
18 and beneficiaries of the availability of continuity of services from  
19 an existing provider and ensure that the beneficiary continues to  
20 receive services without interruption.

21 (3) (A) Notwithstanding subparagraph (A) of paragraph (1) of  
22 subdivision (1), a dual eligible beneficiary shall be excluded from  
23 enrollment in the demonstration project if the beneficiary meets  
24 any of the following:

25 (i) The beneficiary has a prior diagnosis of end-stage renal  
26 disease. This clause shall not apply to beneficiaries diagnosed with  
27 end-stage renal disease subsequent to enrollment in the  
28 demonstration project. The director may, with stakeholder input  
29 and federal approval, authorize beneficiaries with a prior diagnosis  
30 of end-stage renal disease in specified counties to voluntarily enroll  
31 in the demonstration project.

32 (ii) The beneficiary has other health coverage, as defined in  
33 paragraph (4) of subdivision (b) of Section 14182.16.

34 (iii) The beneficiary is enrolled in a home- and community-based  
35 waiver that is a Medi-Cal benefit under Section 1915(c) of the  
36 federal Social Security Act (42 U.S.C. Sec. 1396n et seq.), except  
37 for persons enrolled in Community-Based Adult Services or  
38 Multipurpose Senior Services Program services.

39 (iv) The beneficiary is receiving services through a regional  
40 center or state developmental center.

1 (v) The beneficiary resides in a geographic area or ZIP Code  
2 not included in managed care, as determined by the department  
3 and CMS.

4 (vi) The beneficiary resides in one of the Veterans' Homes of  
5 California, as described in Chapter 1 (commencing with Section  
6 1010) of Division 5 of the Military and Veterans Code.

7 (B) (i) Beneficiaries who have been diagnosed with HIV/AIDS  
8 may opt out of the demonstration project at the beginning of any  
9 month. The State Department of Public Health may share relevant  
10 data relating to a beneficiary's enrollment in the AIDS Drug  
11 Assistance Program with the department, and the department may  
12 share relevant data relating to HIV-positive beneficiaries with the  
13 State Department of Public Health.

14 (ii) The information provided by the State Department of Public  
15 Health pursuant to this subparagraph shall not be further disclosed  
16 by the State Department of Health Care Services, and shall be  
17 subject to the confidentiality protections of subdivisions (d) and  
18 (e) of Section 121025 of the Health and Safety Code, except this  
19 information may be further disclosed as follows:

20 (I) To the person to whom the information pertains or the  
21 designated representative of that person.

22 (II) To the Office of AIDS within the State Department of Public  
23 Health.

24 (III) To county administrators of the local low-income health  
25 programs (LIHPs).

26 (C) Beneficiaries who are Indians receiving Medi-Cal services  
27 in accordance with Section 55110 of Title 22 of the California  
28 Code of Regulations may opt out of the demonstration project at  
29 the beginning of any month.

30 (D) The department, with stakeholder input, may exempt specific  
31 categories of dual eligible beneficiaries from enrollment  
32 requirements in this section based on extraordinary medical needs  
33 of specific patient groups or to meet federal requirements.

34 (4) For the 2013 calendar year, the department shall offer federal  
35 Medicare Improvements for Patients and Providers Act of 2008  
36 (Public Law 110-275) compliant contracts to existing Medicare  
37 Advantage Special Needs Plans (D-SNP plans) to continue to  
38 provide Medicare benefits to their enrollees in their service areas  
39 as approved on January 1, 2012. In the 2013 calendar year,  
40 beneficiaries in Medicare Advantage and D-SNP plans shall be

1 exempt from the enrollment provisions of subparagraph (A) of  
2 paragraph (1), but may voluntarily choose to enroll in the  
3 demonstration project. Enrollment into the demonstration project's  
4 managed care health plans shall be reassessed in 2014 depending  
5 on federal reauthorization of the D-SNP model and the  
6 department's assessment of the demonstration plans.

7 (5) For the 2013 calendar year, demonstration sites shall not  
8 offer to enroll dual eligible beneficiaries eligible for the  
9 demonstration project into the demonstration site's D-SNP.

10 (6) The department shall not terminate contracts in a  
11 demonstration site with a managed care organization licensed  
12 under the Knox-Keene Health Care Service Plan Act of 1975  
13 (Chapter 2.2 (commencing with Section 1340) of Division 2 of  
14 the Health and Safety Code) that has previously contracted with  
15 the department as a primary care case management plan pursuant  
16 to Article 2.9 (commencing with Section 14088) to provide services  
17 to beneficiaries who are HIV positive beneficiaries or who have  
18 been diagnosed with AIDS and with any entity with a contract  
19 pursuant to Chapter 8.75 (commencing with Section 14591), except  
20 as provided in the contract or pursuant to state or federal law.

21 (m) Notwithstanding Section 10231.5 of the Government Code,  
22 the department shall conduct an evaluation, in partnership with  
23 CMS, to assess outcomes and the experience of dual eligibles in  
24 these demonstration sites and shall provide a report to the  
25 Legislature after the first full year of demonstration operation, and  
26 annually thereafter. A report submitted to the Legislature pursuant  
27 to this subdivision shall be submitted in compliance with Section  
28 9795 of the Government Code. The department shall consult with  
29 stakeholders regarding the scope and structure of the evaluation.

30 (n) This section shall be implemented only if and to the extent  
31 that federal financial participation or funding is available.

32 (o) It is the intent of the Legislature that:

33 (1) In order to maintain adequate provider networks,  
34 demonstration sites shall reimburse providers at rates sufficient to  
35 ensure access to care for beneficiaries.

36 (2) Savings under the demonstration project are intended to be  
37 achieved through shifts in utilization, and not through reduced  
38 reimbursement rates to providers.

39 (3) Reimbursement policies shall not prevent demonstration  
40 sites and providers from entering into payment arrangements that

1 allow for the alignment of financial incentives and provide  
2 opportunities for shared risk and shared savings in order to promote  
3 appropriate utilization shifts, which encourage the use of home-  
4 and community-based services and quality of care for dual eligible  
5 beneficiaries enrolled in the demonstration sites.

6 (4) To the extent permitted under the demonstration project,  
7 and to the extent that a public entity voluntarily provides an  
8 intergovernmental transfer for this purpose, both of the following  
9 shall apply:

10 (A) The department shall work with CMS in ensuring that the  
11 capitation rates under the demonstration project are inclusive of  
12 funding currently provided through certified public expenditures  
13 supplemental payment programs that would otherwise be impacted  
14 by the demonstration project.

15 (B) Demonstration sites shall pay to a public entity voluntarily  
16 providing intergovernmental transfers that previously received  
17 reimbursement under a certified public expenditures supplemental  
18 payment program, rates that include the additional funding under  
19 the capitation rates that are funded by the public entity's  
20 intergovernmental transfer.

21 (5) The department shall work with CMS in developing other  
22 reimbursement policies and shall inform demonstration sites,  
23 providers, and the Legislature of the final policy guidance.

24 (6) The department shall seek approval from CMS to permit  
25 the provider payment requirements contained in subparagraph (G)  
26 of paragraph (1) and paragraphs (10) and (11) of subdivision (i),  
27 and Section 14132.276.

28 (7) Demonstration sites that contract with hospitals for hospital  
29 services on a fee-for-service basis that otherwise would have been  
30 traditionally Medicare services will achieve savings through  
31 utilization changes and not by paying hospitals at rates lower than  
32 prevailing Medicare fee-for-service rates.

33 (p) The department shall enter into an interagency agreement  
34 with the Department of Managed Health Care to perform some or  
35 all of the department's oversight and readiness review activities  
36 specified in this section. These activities may include providing  
37 consumer assistance to beneficiaries affected by this section and  
38 conducting financial audits, medical surveys, and a review of the  
39 adequacy of provider networks of the managed care health plans  
40 participating in this section. The interagency agreement shall be

1 updated, as necessary, on an annual basis in order to maintain  
2 functional clarity regarding the roles and responsibilities of the  
3 Department of Managed Health Care and the department. The  
4 department shall not delegate its authority under this section as  
5 the single state Medicaid agency to the Department of Managed  
6 Health Care.

7 (q) (1) Beginning with the May Revision to the 2013–14  
8 Governor’s Budget, and annually thereafter, the department shall  
9 report to the Legislature on the enrollment status, quality measures,  
10 and state costs of the actions taken pursuant to this section.

11 (2) (A) By January 1, 2013, or as soon thereafter as practicable,  
12 the department shall develop, in consultation with CMS and  
13 stakeholders, quality and fiscal measures for health plans to reflect  
14 the short- and long-term results of the implementation of this  
15 section. The department shall also develop quality thresholds and  
16 milestones for these measures. The department shall update these  
17 measures periodically to reflect changes in this program due to  
18 implementation factors and the structure and design of the benefits  
19 and services being coordinated by managed care health plans.

20 (B) The department shall require health plans to submit  
21 Medicare and Medi-Cal data to determine the results of these  
22 measures. If the department finds that a health plan is not in  
23 compliance with one or more of the measures set forth in this  
24 section, the health plan shall, within 60 days, submit a corrective  
25 action plan to the department for approval. The corrective action  
26 plan shall, at a minimum, include steps that the health plan shall  
27 take to improve its performance based on the standard or standards  
28 with which the health plan is out of compliance. The plan shall  
29 establish interim benchmarks for improvement that shall be  
30 expected to be met by the health plan in order to avoid a sanction  
31 pursuant to Section 14304. Nothing in this subparagraph is intended  
32 to limit Section 14304.

33 (C) The department shall publish the results of these measures,  
34 including via posting on the department’s Internet Web site, on a  
35 quarterly basis.

36 (r) Notwithstanding Chapter 3.5 (commencing with Section  
37 11340) of Part 1 of Division 3 of Title 2 of the Government Code,  
38 the department may implement, interpret, or make specific this  
39 section and any applicable federal waivers and state plan  
40 amendments by means of all-county letters, plan letters, plan or

1 provider bulletins, or similar instructions, without taking regulatory  
2 action. Prior to issuing any letter or similar instrument authorized  
3 pursuant to this section, the department shall notify and consult  
4 with stakeholders, including advocates, providers, and  
5 beneficiaries. The department shall notify the appropriate policy  
6 and fiscal committees of the Legislature of its intent to issue  
7 instructions under this section at least five days in advance of the  
8 issuance.

9 ~~SECTION 1. Section 14132.275 of the Welfare and Institutions~~  
10 ~~Code is amended to read:~~

11 ~~14132.275. (a) The department shall seek federal approval to~~  
12 ~~establish pilot projects described in this section pursuant to a~~  
13 ~~Medicare or a Medicaid demonstration project or waiver, or a~~  
14 ~~combination thereof. Under a Medicare demonstration, the~~  
15 ~~department may operate the Medicare component of a pilot project~~  
16 ~~as a delegated Medicare benefit administrator, and may enter into~~  
17 ~~financing arrangements with the federal Centers for Medicare and~~  
18 ~~Medicaid Services to share in any Medicare program savings~~  
19 ~~generated by the operation of any pilot project.~~

20 ~~(b) After federal approval is obtained, the department shall~~  
21 ~~establish pilot projects that enable dual eligibles to receive a~~  
22 ~~continuum of services, and that maximize the coordination of~~  
23 ~~benefits between the Medi-Cal and Medicare programs and access~~  
24 ~~to the continuum of services needed. The purpose of the pilot~~  
25 ~~projects is to develop effective health care models that integrate~~  
26 ~~services authorized under the federal Medicaid Program (Title~~  
27 ~~XIX of the federal Social Security Act (42 U.S.C. Sec. 1396 et~~  
28 ~~seq.)) and the federal Medicare Program (Title XVIII of the federal~~  
29 ~~Social Security Act (42 U.S.C. Sec. 1395 et seq.)). These pilot~~  
30 ~~projects may also include additional services as approved through~~  
31 ~~a demonstration project or waiver, or a combination thereof.~~

32 ~~(c) The department shall identify health care models that may~~  
33 ~~be included in a pilot project, shall develop a timeline and process~~  
34 ~~for selecting, financing, monitoring, and evaluating these pilot~~  
35 ~~projects, and shall provide this timeline and process to the~~  
36 ~~appropriate fiscal and policy committees of the Legislature. The~~  
37 ~~department may implement these pilot projects in phases.~~

38 ~~(d) Goals for the pilot projects shall include all of the following:~~

- 1     ~~(1) Coordinating Medi-Cal benefits, Medicare benefits, or both,~~  
 2 ~~across health care settings and improving continuity of acute care,~~  
 3 ~~long-term care, and home- and community-based services.~~  
 4     ~~(2) Coordinating access to acute and long-term care services~~  
 5 ~~for dual eligibles.~~  
 6     ~~(3) Maximizing the ability of dual eligibles to remain in their~~  
 7 ~~homes and communities with appropriate services and supports in~~  
 8 ~~lieu of institutional care.~~  
 9     ~~(4) Increasing the availability of and access to home- and~~  
 10 ~~community-based alternatives.~~  
 11     ~~(e) Pilot projects shall be established in up to four counties, and~~  
 12 ~~shall include at least one county that provides Medi-Cal services~~  
 13 ~~via a two-plan model pursuant to Article 2.7 (commencing with~~  
 14 ~~Section 14087.3) and at least one county that provides Medi-Cal~~  
 15 ~~services under a county organized health system pursuant to Article~~  
 16 ~~2.8 (commencing with Section 14087.5). In determining the~~  
 17 ~~counties in which to establish a pilot project, the director shall~~  
 18 ~~consider the following:~~  
 19         ~~(1) Local support for integrating medical care, long-term care,~~  
 20 ~~and home- and community-based services networks.~~  
 21         ~~(2) A local stakeholder process that includes health plans,~~  
 22 ~~providers, community programs, consumers, and other interested~~  
 23 ~~stakeholders in the development, implementation, and continued~~  
 24 ~~operation of the pilot project.~~  
 25         ~~(f) The director may enter into exclusive or nonexclusive~~  
 26 ~~contracts on a bid or negotiated basis and may amend existing~~  
 27 ~~managed care contracts to provide or arrange for services provided~~  
 28 ~~under this section. Contracts entered into or amended pursuant to~~  
 29 ~~this section shall be exempt from the provisions of Chapter 2~~  
 30 ~~(commencing with Section 10290) of Part 2 of Division 2 of the~~  
 31 ~~Public Contract Code and Chapter 6 (commencing with Section~~  
 32 ~~14825) of Part 5.5 of Division 3 of Title 2 of the Government~~  
 33 ~~Code.~~  
 34         ~~(g) Services under Section 14132.95 or 14132.952, or Article~~  
 35 ~~7 (commencing with Section 12300) of Chapter 3, that are provided~~  
 36 ~~under the pilot projects established by this section shall be provided~~  
 37 ~~through direct hiring of personnel, contract, or establishment of a~~  
 38 ~~public authority or nonprofit consortium, in accordance with, and~~  
 39 ~~subject to, Section 12301.6 or 12302, as applicable.~~



1 ~~(h) Notwithstanding any other provision of state law, the~~  
2 ~~department may require that dual eligibles be assigned as~~  
3 ~~mandatory enrollees into managed care plans established or~~  
4 ~~expanded as part of a pilot project established under this section.~~  
5 ~~Mandatory enrollment in managed care for dual eligibles shall be~~  
6 ~~applicable to the beneficiary's Medi-Cal benefits only. Dual~~  
7 ~~eligibles shall have the option to enroll in a Medicare Advantage~~  
8 ~~special needs plan (SNP) offered by the managed care plan~~  
9 ~~established or expanded as part of a pilot project established~~  
10 ~~pursuant to subdivision (e). To the extent that mandatory~~  
11 ~~enrollment is required, any requirement of the department and the~~  
12 ~~health plans, and any requirement of continuity of care protections~~  
13 ~~for enrollees, as specified in Section 14182, shall be applicable to~~  
14 ~~this section. Dual eligibles shall have the option to forgo receiving~~  
15 ~~Medicare benefits under a pilot project. Nothing in this section~~  
16 ~~shall be interpreted to reduce benefits otherwise available under~~  
17 ~~the Medi-Cal program or the Medicare Program.~~

18 ~~(i) For purposes of this section, a "dual eligible" means an~~  
19 ~~individual who is simultaneously eligible for full-scope benefits~~  
20 ~~under Medi-Cal and the federal Medicare Program.~~

21 ~~(j) (1) Persons meeting requirements for the Program of~~  
22 ~~All-Inclusive Care for the Elderly (PACE) pursuant to Chapter~~  
23 ~~8.75 (commencing with Section 14590), may select a PACE plan~~  
24 ~~if one is available in that county. In areas where a PACE plan is~~  
25 ~~available, the PACE plan shall be presented as an enrollment option~~  
26 ~~in the same manner as managed care health plans participating in~~  
27 ~~the demonstration project, and shall be included in all enrollment~~  
28 ~~materials, enrollment assistance programs, and outreach programs~~  
29 ~~related to the pilot project, and shall be made available to~~  
30 ~~beneficiaries whenever enrollment choices and options are~~  
31 ~~presented. Persons who choose a PACE plan shall remain in~~  
32 ~~fee-for-service Medi-Cal and Medicare and shall not be assigned~~  
33 ~~to a managed care health plan until they are assessed for eligibility~~  
34 ~~and determined not to be eligible for the PACE plan. Persons~~  
35 ~~enrolled in a PACE plan shall receive all Medi-Cal and Medicare~~  
36 ~~services from the PACE plan.~~

37 ~~(2) Persons who are already enrolled in a PACE plan at the time~~  
38 ~~of the enrollment period for the demonstration project shall remain~~  
39 ~~in and continue to receive their Medi-Cal and Medicare benefits~~

1 through the PACE plan, and shall not be provided with enrollment  
2 materials or required to select the PACE plan to remain in the plan.

3 ~~(3) Notwithstanding any enrollment lock-in that may apply to~~  
4 ~~the demonstration project for receipt of Medi-Cal or Medicare~~  
5 ~~benefits, persons who become eligible for PACE and are enrolled~~  
6 ~~in a managed care plan are authorized to disenroll from the plan~~  
7 ~~and enroll in a PACE plan at any time to receive their Medi-Cal~~  
8 ~~and Medicare benefits.~~

9 ~~(4) Managed care health plans shall identify in their assessments~~  
10 ~~of enrollees that occur during the transition to managed care and~~  
11 ~~at regularly scheduled intervals beneficiaries who are 55 years of~~  
12 ~~age and older who are at risk of being placed in a nursing home.~~  
13 ~~Managed care health plans shall notify these beneficiaries of their~~  
14 ~~potential eligibility for PACE.~~

15 ~~(k) Notwithstanding Section 10231.5 of the Government Code,~~  
16 ~~the department shall conduct an evaluation to assess outcomes and~~  
17 ~~the experience of dual eligibles in these pilot projects and shall~~  
18 ~~provide a report to the Legislature after the first full year of pilot~~  
19 ~~operation, and annually thereafter. A report submitted to the~~  
20 ~~Legislature pursuant to this subdivision shall be submitted in~~  
21 ~~compliance with Section 9795 of the Government Code. The~~  
22 ~~department shall consult with stakeholders regarding the scope~~  
23 ~~and structure of the evaluation.~~

24 ~~(l) This section shall be implemented only if and to the extent~~  
25 ~~that federal financial participation or funding is available to~~  
26 ~~establish these pilot projects.~~

27 ~~(m) Notwithstanding Chapter 3.5 (commencing with Section~~  
28 ~~11340) of Part 1 of Division 3 of Title 2 of the Government Code,~~  
29 ~~the department may implement, interpret, or make specific this~~  
30 ~~section and any applicable federal waivers and state plan~~  
31 ~~amendments by means of all-county letters, plan letters, plan or~~  
32 ~~provider bulletins, or similar instructions, without taking regulatory~~  
33 ~~action. Prior to issuing any letter or similar instrument authorized~~  
34 ~~pursuant to this section, the department shall notify and consult~~  
35 ~~with stakeholders, including advocates, providers, and~~  
36 ~~beneficiaries. The department shall notify the appropriate policy~~  
37 ~~and fiscal committees of the Legislature of its intent to issue~~

- 1 ~~instructions under this section at least five days in advance of the~~
- 2 ~~issuance.~~

O