Methodology

The California Employer Survey is a joint product of the Kaiser Family Foundation, the Health Research and Educational Trust, and the Center for Health and Public Policy Studies at the University of California, Berkeley. The survey was designed and analyzed by researchers at the Kaiser Family Foundation, HRET and UC Berkeley and administered by National Research LLC. The survey findings are based on a random sample of 743 interviews with employee benefit managers in private firms with 3 or more workers in California. The sample was drawn from the Dun & Bradstreet list of private employers with three or more workers. The overall response rate was 44%. The margin of error for responses among all employers is 7%.

The survey is based on a national employer survey conducted annually by the Kaiser Family Foundation and HRET. The U.S. results in this study are based on that survey, and are available on the Foundation's website at www.kff.org or by calling the Foundation's Publications Request Line at 1-800-656-4533. Prior to 1999, the national survey was conducted by KMPG Peat Marwick LLP.

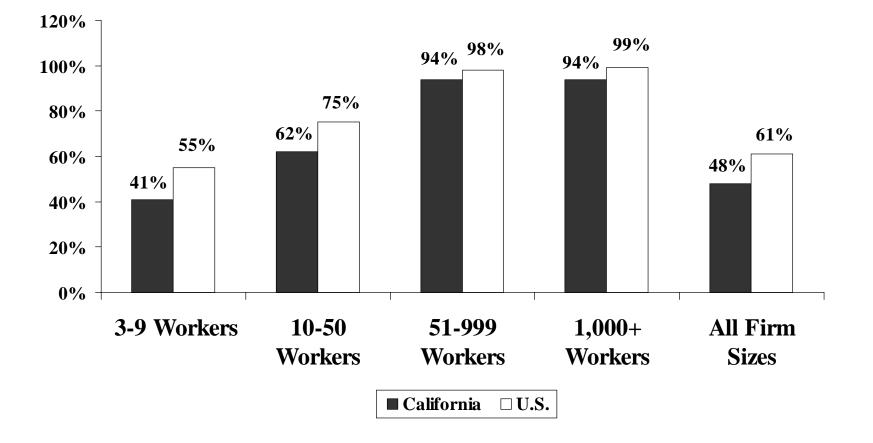
For the purposes of reporting the data, firm sizes were aggregated into three firm sizes and five industry categories producing forty sampling cells. The firm sizes were: 3-50 workers, 51-999 workers and 1,000+ workers, although for offer rates the small firm size (3-50 workers) was divided into two categories of 3-9 and 10-50 workers. The industry groupings are as follows: Manufacturing, transportation, utilities, communications; Hi-tech, health, finance; Retail, wholesale; Service; and Mining, agriculture, construction.

The survey asked questions about the following types of health plans: Health Maintenance Organizations (HMO), Preferred Provider Organizations (PPO), and Point-of-Service (POS) plans. Conventional (fee-for-service) plans are generally excluded from the plan type analyses because they comprise such a small share of the California market.

The Kaiser Family Foundation, based in Menlo Park, California, is a nonprofit, independent national health care philanthropy and is not associated with Kaiser Permanente or Kaiser Industries.

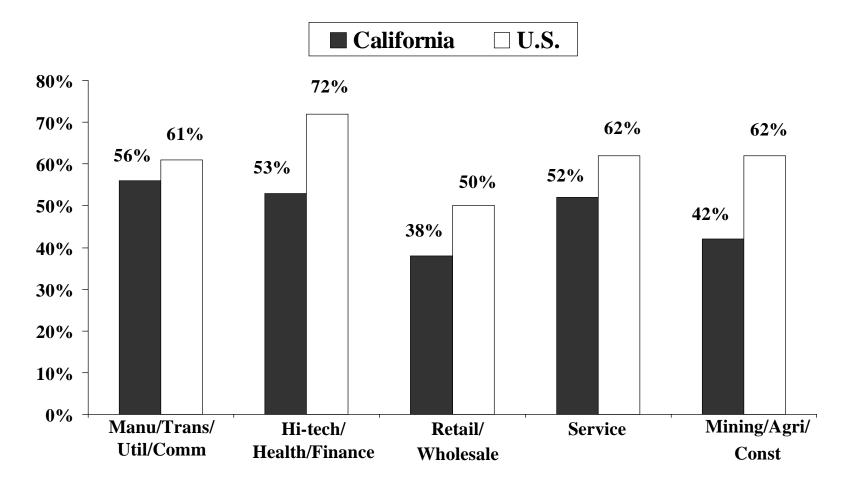


Percentage of Firms Offering Health Benefits, by Firm Size, 1999

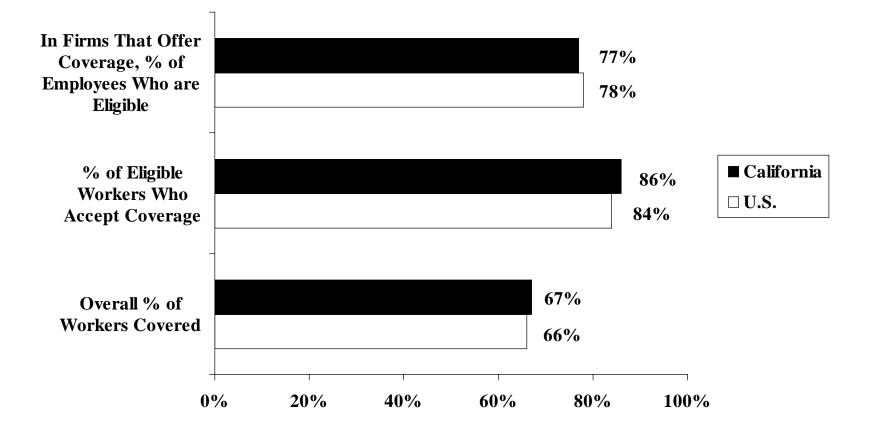


Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

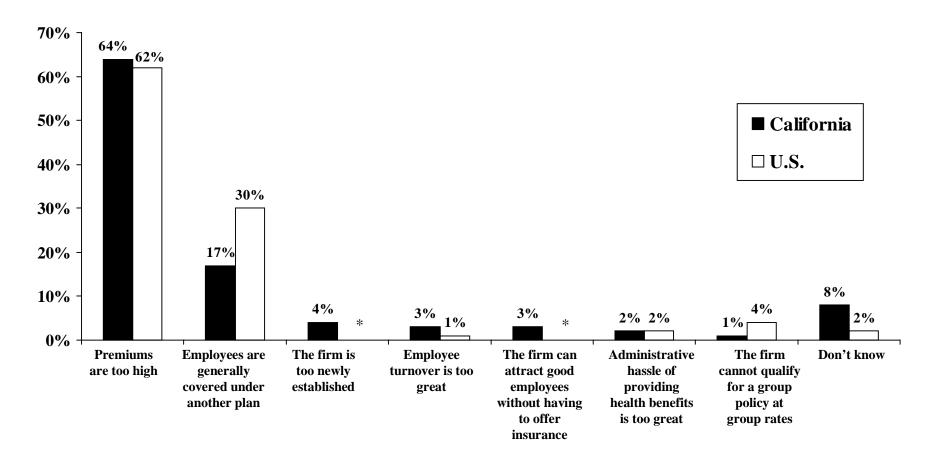
Percentage of Employers Who Offer Coverage, by Type of Industry, 1999



Even When a Firm Offers Health Benefits, Not All Workers Are Covered, 1999

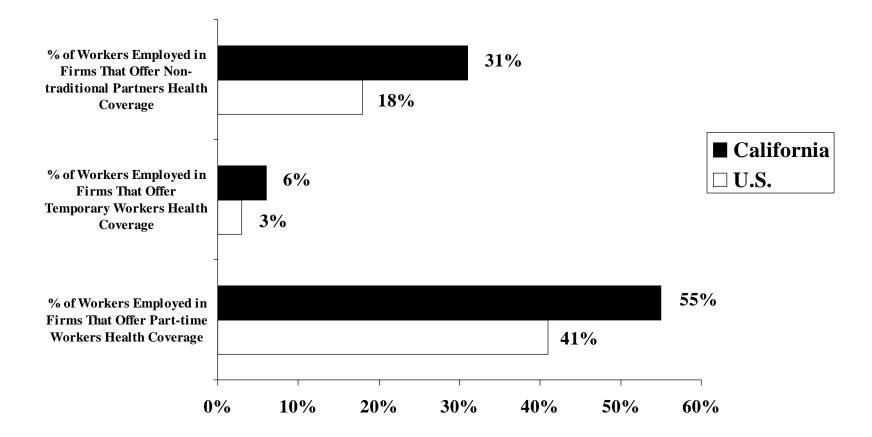


Most Important Reason Small Firms (3-199 Workers) Do Not Offer Health Insurance, 1999

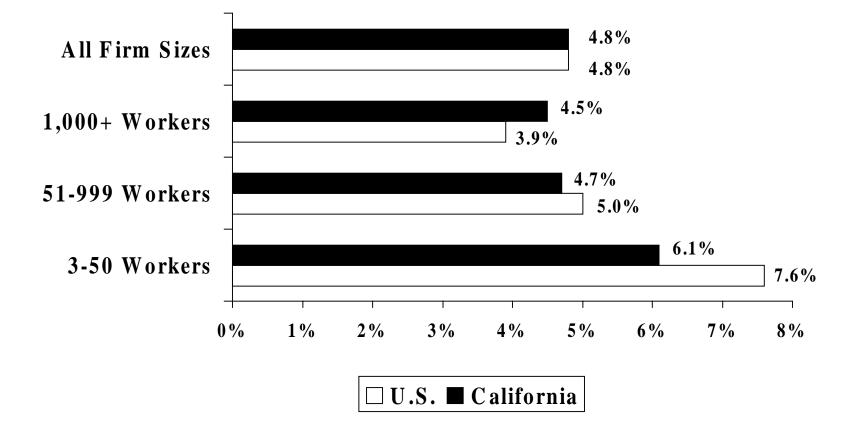


* Firms citing this as their most important reason for not offering health insurance were less than 1%.

Other Key Coverage Statistics, 1999

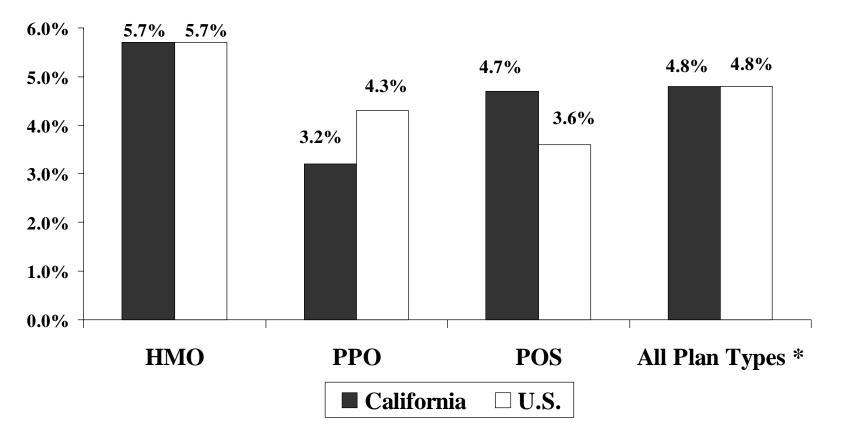


Percentage Change in Health Insurance Premiums From Previous Year, by Firm Size, 1999



Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

Percentage Change in Health Insurance Premiums from Previous Year, by Plan Type, 1999



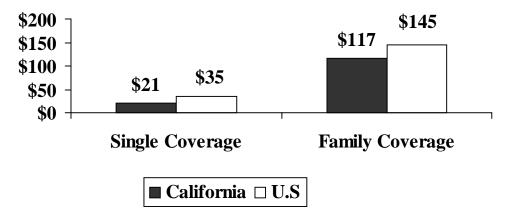
* Includes Conventional plans.

Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

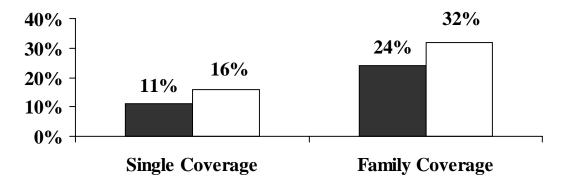
Average Monthly Premiums, by Plan Type, 1999

	Single		Family	
	<u>California</u>	<u>U.S.</u>	<u>California</u>	<u>U.S.</u>
НМО	\$145	\$169	\$405	\$445
PPO	218	195	555	488
POS	180	198	479	496
Conventional	N/A	202	N/A	491
All Plan Types	171	189	458	478

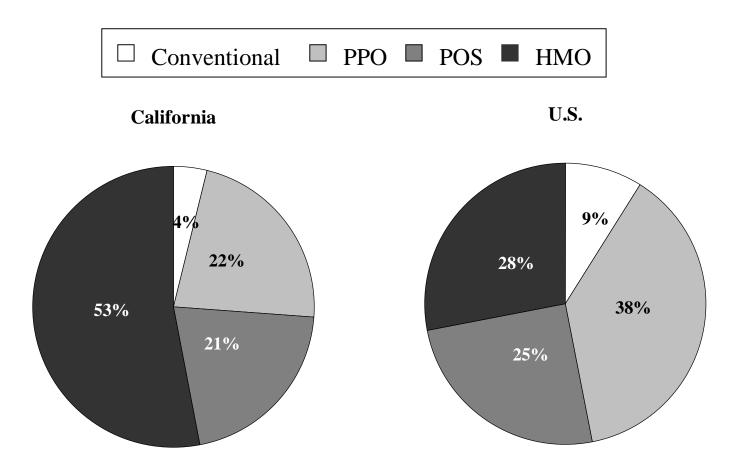
Average Monthly Worker Contribution for Single and Family Coverage, 1999



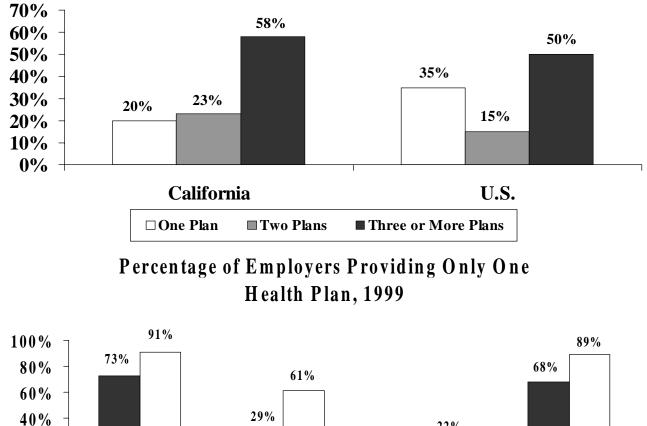
Percentage of Premiums Paid by Covered Workers for Single and Family Coverage, 1999

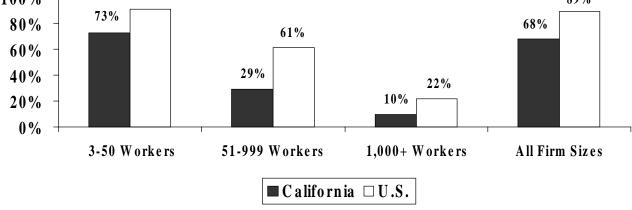


Health Plan Enrollments for Covered Workers, by Plan Type, 1999



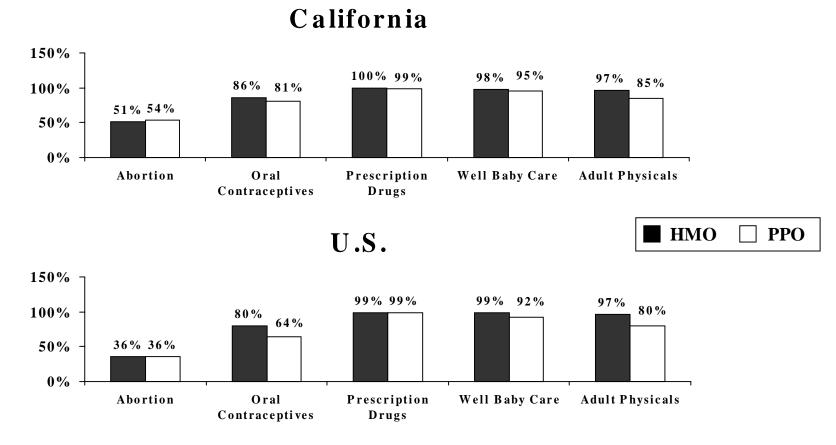
Percentage of Covered Workers With a Choice of Health Plans, 1999





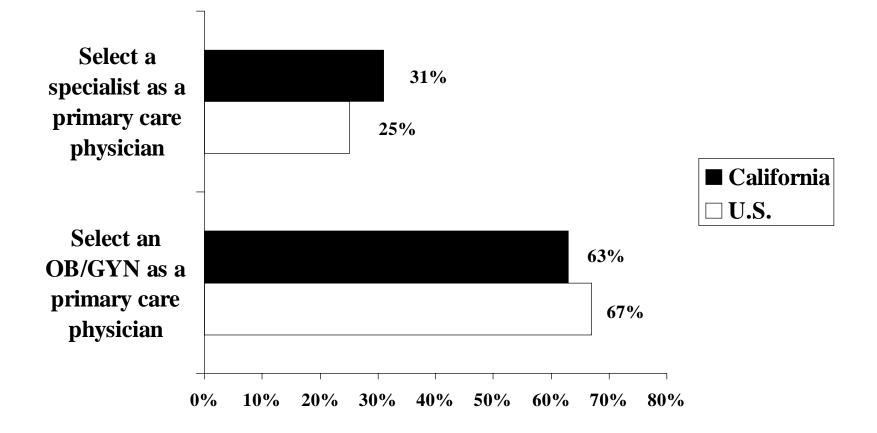
Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

Percentage of Workers Covered for Selected Benefits, by Plan Type, 1999*



* In certain instances, a large percentage of respondents indicated "Don't Know" as follows: Abortion: CA HMO (29%), CA PPO (20%); U.S. HMO (38%), U.S. PPO (31%). Oral contraceptives: CA HMO (8%), CA PPO (7%); U.S. HMO (4%), U.S. PPO (7%).

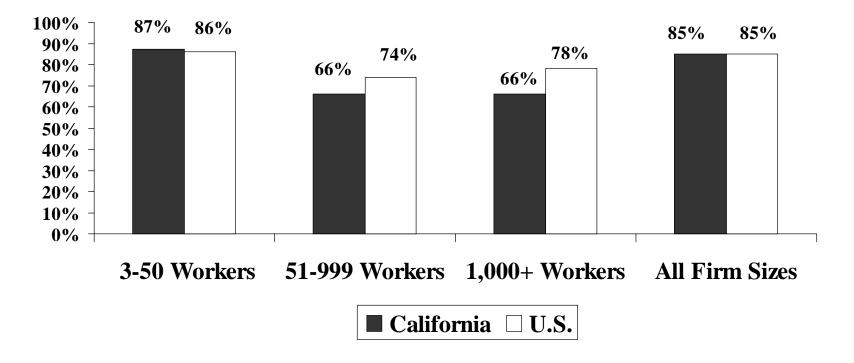
Percentage of Workers in HMOs Who Can....



Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

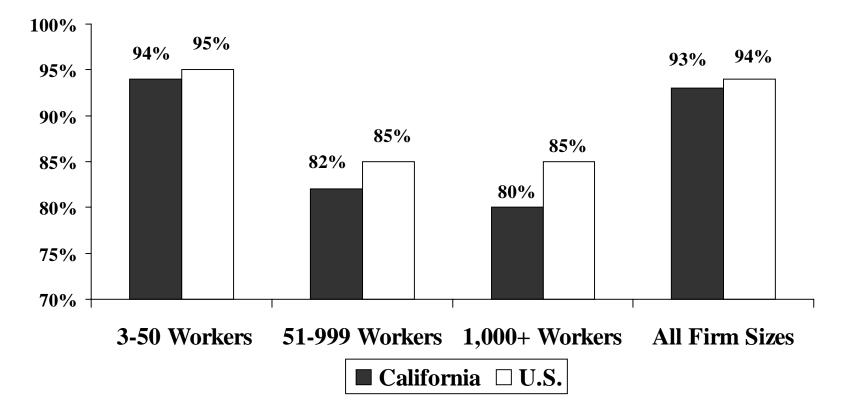
Employer Views on Consumer Protections:

Percentage of Firms Favoring a Law That Would Require Payment For an Emergency Room Visit When Someone Believes He or She Needs Immediate Medical Attention



Employer Views on Consumer Protections:

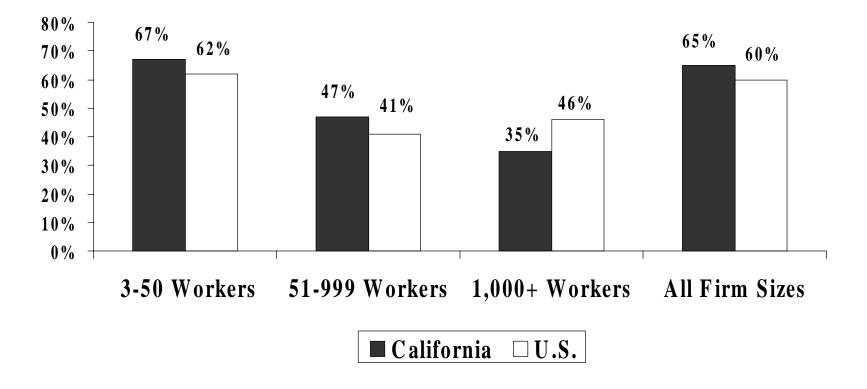
Percentage of Firms Favoring a Law That Would Allow People to Appeal Plan Decisions to an Independent Reviewer



Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

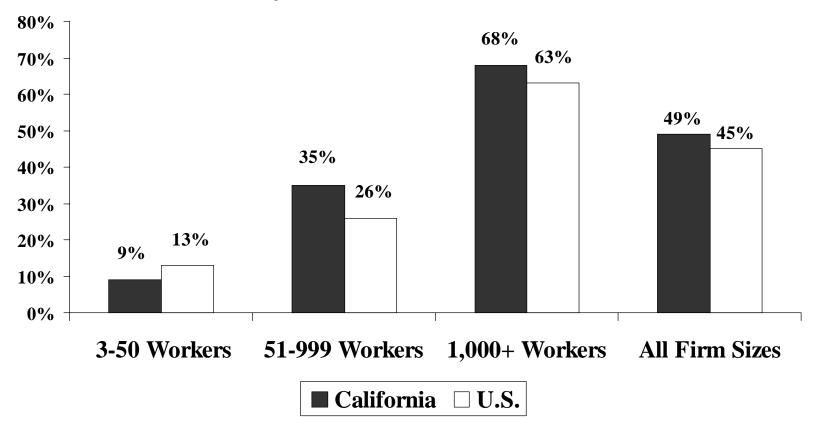
Employer Views on Consumer Protections:

Percentage of Firms Favoring a Law That Would Allow Patients to Sue a Health Plan for Malpractice



Source: Kaiser/HRET/UC Berkeley 1999 California Employer Survey

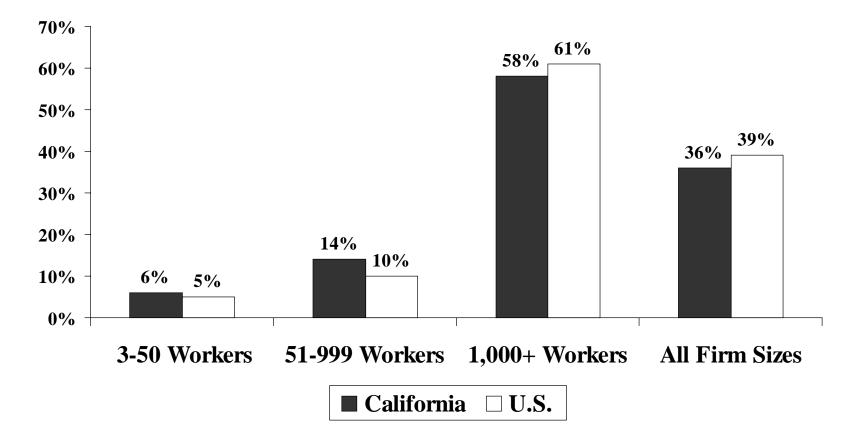
Familiarity with NCQA Accreditation, by Firm Size, 1999*



* Percentage of covered workers who are employed by firms that are familiar with NCQA accreditation. NCQA (National Committee for Quality Assurance) is a national organization that accredits managed care plans.



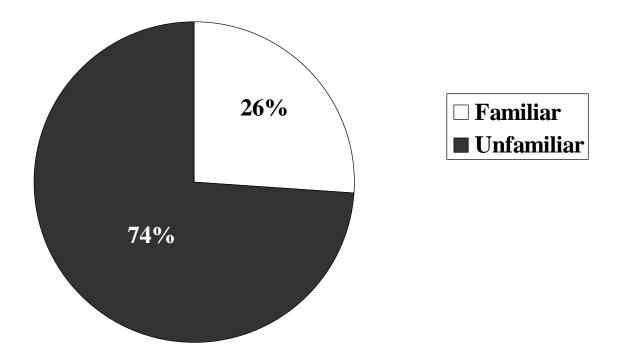
Familiarity with HEDIS, by Firm Size, 1999*



* Percentage of covered workers who are employed by firms that are familiar with HEDIS. HEDIS (Health Plan Employer Data and Information Set) is a performance measurement tool that compares the quality of different health plans.



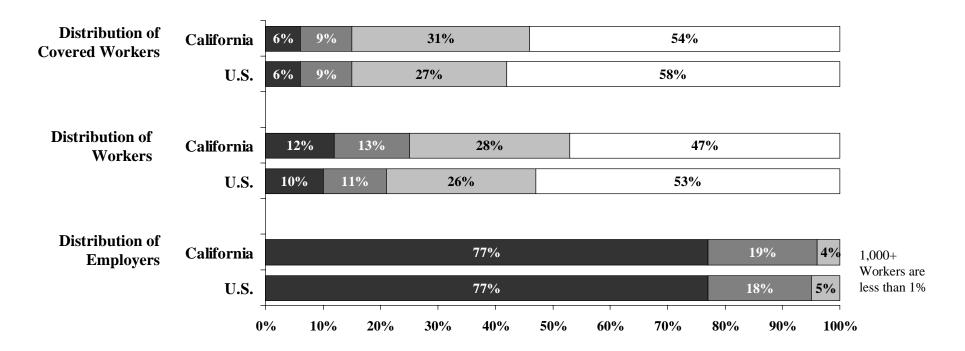
Familiarity with the HIPC among Small Firms (3-50 Employees), 1999*



* Percentage of covered workers who are employed by firms that are familiar with HIPC. The HIPC (Health Insurance Plan of California) is a small business purchasing cooperative that was created and operated by the State of California. It is now operated by the Pacific Business Group on Health under the name "Pacific Health Advantage."

Distribution of Employers, Workers, and Workers Covered by Health Insurance, by Firm Size, 1999

■ 3-9 Workers ■ 10-50 Workers ■ 51-999 Workers □ 1,000+ Workers



Distribution of Workers, by Type of Industry, 1999

